

# Factors Affecting Performance

## Using HPI Methodology

- What are the performance specifications? Are they clearly stated?
- What types of support mechanisms exist? Do performers have the necessary resources, time, and tools to perform to specification?
- Are there clear consequences for performance?
  - Incentives
  - Rewards
  - Reinforcers
- Is prompt feedback given to performers?
- What is the individual capacity of the performers?
  - Mental capacities
  - Physical capacities
  - Emotional capacities
- Do the performers possess the necessary skills and knowledge to perform to specification?