



# Paul Nedeau

Learning & Development Leader

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Pickerington, Ohio

## ABOUT ME

My career mission: Accelerating people performance by applying best practices and proven methods to grow profits and empower potential.

I have 20-years of success in retail, healthcare, financial, and workplace learning & development areas of expertise.

I invite you to explore my career portfolio as strategic partner, innovator, and customer champion in today's dynamic and disrupted global landscape:

<https://www.paulnedeau.com/>

## LIFE-LONG PASSIONS



## WORK EXPERIENCE

### Training Project Manager

2022 - 2025

#### Husmann Corporation, Bridgeton, Missouri

Created & managed enterprise training programs across 30+ service branch operational sites to achieve business goals. Deployed training program for ERP software implementation. Managed vendor relationships, budgets, trainer programs, & resource allocations.

### Senior Learning Manager

2013 - 2022

#### Husmann Corporation, Bridgeton, Missouri

Partnered with leadership on key business initiatives to drive growth & elevate performance for multiple business teams: Sales, Marketing, Operations, IT, Customer Service, Finance, & Manufacturing.

### Director of Learning & Performance

2012 - 2013

#### Nationwide Financial, Columbus, Ohio

Led a team of 5 learning consultants in assessing, designing, deploying, and measuring effectiveness of learning & performance solutions across the Retirement Plan business.

### Director of Training for Sales

2010 - 2012

#### Cardinal Health - Laboratory Products, Dublin, Ohio

Assessed, developed and deployed Laboratory Products Sales Force learning strategy, program, and budget.

### Sales Training Manager

2006 - 2010

#### Cardinal Health - Retail Pharmacy Sales, Dublin, Ohio

Developed, launched, and improved the Retail Pharmacy Sales Force transformation program for pharmacy business team aligned to sales goals: Grow sales, retain and grow customers, and retain Sales Force.

### Instructional Designer & Writer

2004 - 2006

#### Dollar Tree Stores, Chesapeake, Virginia

Created a blended training program for 3,000+ store managers. Created instructor-led training courses, e-learning courses, & designed field guides.

## EDUCATION & CREDENTIALS

### Talent Development Credential

#### CPTD Credential, Alexandria, Virginia

Certified Professional in Talent Development (CPTD), Association of Talent Development. Certified since 2006.

### Bachelor of Arts

#### Saint Mary's University, Winona, Minnesota B.A.

Communications & Journalism, Saint Mary's University of Minnesota.

### Educator's License

#### Department of Education, U.S. Territory of Guam

Secondary Teacher's License: English 7-12 Department of Education, U.S. Territory of Guam.

### Additional Certificates

FINRA Securities Registrations Series 6 & 26. Certified to facilitate Franklin Covey & DDI instructor-led programs.

## SKILLS

Leveraging Technology	<div><div></div></div>	Training Delivery	<div><div></div></div>
Evaluating Impact/ROI	<div><div></div></div>	Instructional Design	<div><div></div></div>
Career & Leadership	<div><div></div></div>	Talent Strategy	<div><div></div></div>
Project Management	<div><div></div></div>	Coaching Change	<div><div></div></div>
Culture & Inclusion	<div><div></div></div>	Management	<div><div></div></div>