

Paul Nedeau Learning & Development Leader

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- https://www.paulnedeau.com/
- 📅 🔹 Pickerington, Ohio

🙆 ABOUT ME

My career mission: Accelerating people performance by applying best practices and proven methods to grow profits and empower potential.

I have 20-years of success in retail, healthcare, financial, and workplace learning & development areas of expertise.

I invite you to explore my career portfolio as strategic partner, innovator, and customer champion in today's dynamic and disrupted global landscape:

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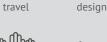
LIFE-LONG PASSIONS





family







volunteering



media

fitness

😑 WORK EXPERIENCE

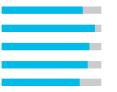
Training Project Manager 2022 - 2025	Hussmann Corporation, Bridgeton, Missouri Created & managed enterprise training programs across 30+ service branch operational sites to achieve business goals. Deployed training program for ERP software implementation. Managed vendor relationships, budgets, trainer programs, & resource allocations.
Senior Learning Manager 2013 - 2022	Hussmann Corporation, Bridgeton, Missouri Partnered with leadership on key business initiatives to drive growth & elevate performance for multiple business teams: Sales, Marketing, Operations, IT, Customer Service, Finance, & Manufacturing.
Director of Learning & Performance 2012 - 2013	Nationwide Financial, Columbus, Ohio Led a team of 5 learning consultants in assessing, designing, deploying, and measuring effectiveness of learning & performance solutions across the Retirement Plan business.
Director of Training for Sales 2010 - 2012	Cardinal Health - Laboratory Products, Dublin, Ohio Assessed, developed and deployed Laboratory Products Sales Force learning strategy, program, and budget.
Sales Training Manager 2006 - 2010	Cardinal Health - Retail Pharmacy Sales, Dublin, Ohio Developed, launched, and improved the Retail Pharmacy Sales Force transformation program for pharmacy business team aligned to sales goals: Grow sales, retain and grow customers, and retain Sales Force.
Instructional Designer & Writer 2004 - 2006	Dollar Tree Stores, Chesapeake, Virginia Created a blended training program for 3,000+ store managers. Created instructor-led training courses, e-learning courses, & designed field guides.

EDUCATION & CREDENTIALS

Talent Development Credential	CPTD Credential, Alexandria, Virginia Certified Professional in Talent Development (CPTD), Association of Talent Development. Certified since 2006.
Bachelor of Arts	Saint Mary's University, Winona, Minnesota B.A. Communications & Journalism, Saint Mary's University of Minnesota.
Educator's License	Department of Education, U.S. Territory of Guam Secondary Teacher's License: English 7-12 Department of Education, U.S. Territory of Guam.
Additional Certificates	FINRA Securities Registrations Series 6 & 26. Certified to facilitate Franklin Covey & DDI instructor-led programs.

SKILLS

Leveraging Technology Evaluating Impact/ROI Career & Leadership Project Management Culture & Inclusion



Training Delivery Instructional Design Talent Strategy Coaching Change Management

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